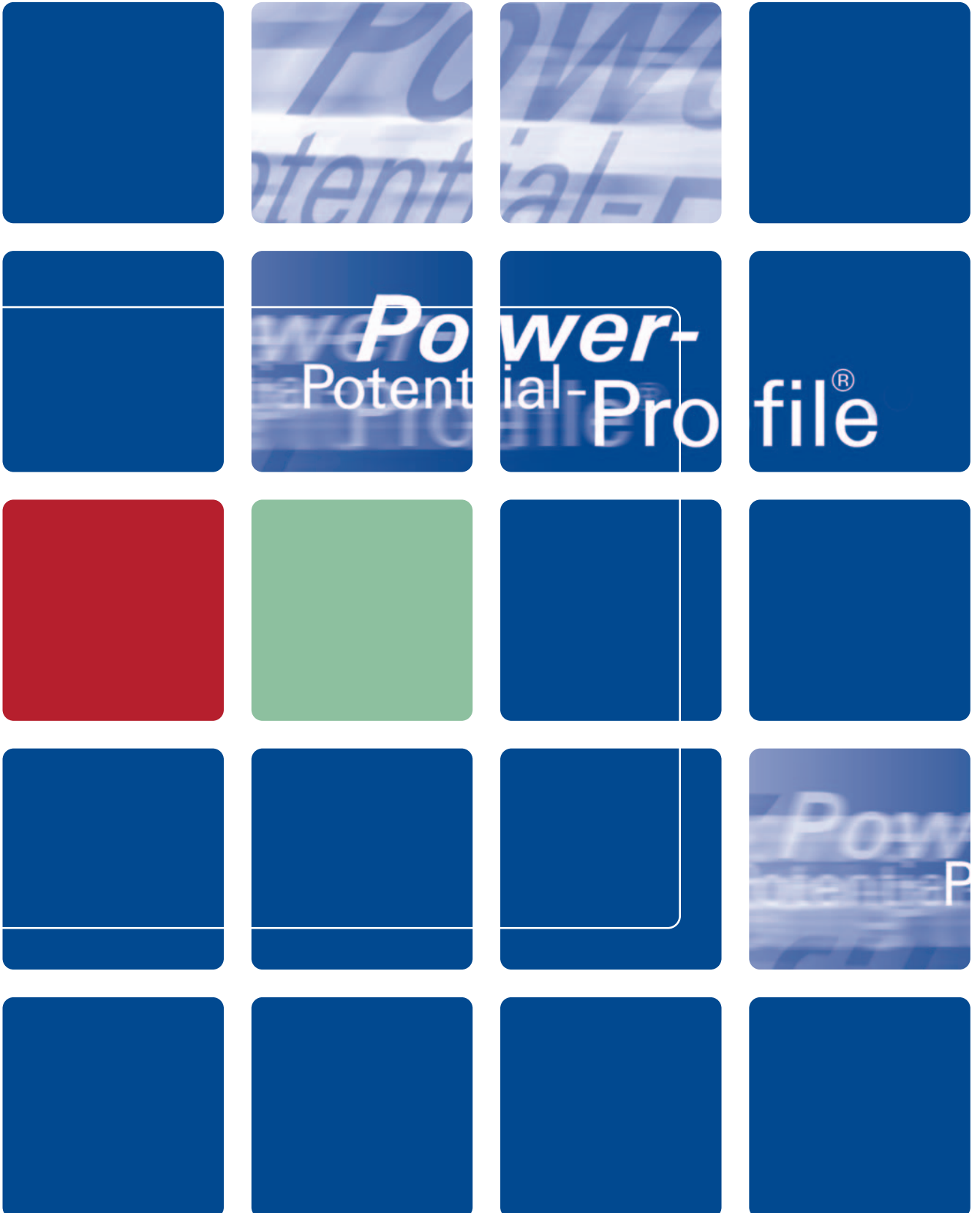
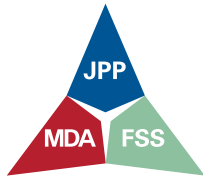




Power-Potential-Profile®



Power-Potential-Profile®



The highly effective potential analysis for further personnel development, education and coaching

The Power-Potential-Profile® is a high quality method of potential analysis.

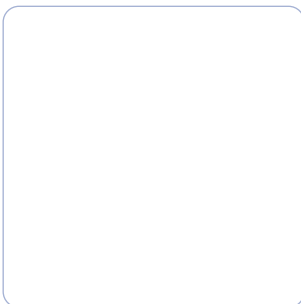
It was developed by flow consulting gmbh (Germany) and Future Systems Consulting (USA/Germany), who have expansive experience in the theoretical conception and practical implementation of potential analysis. The result of this experience is the Power-Potential-Profile®, theoretically sound and expressive for practical use. Only Licensed Consultants may use the Power-Potential-Profile®.

The Deployment

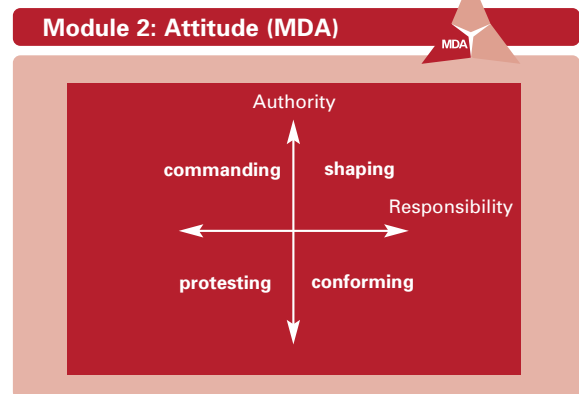
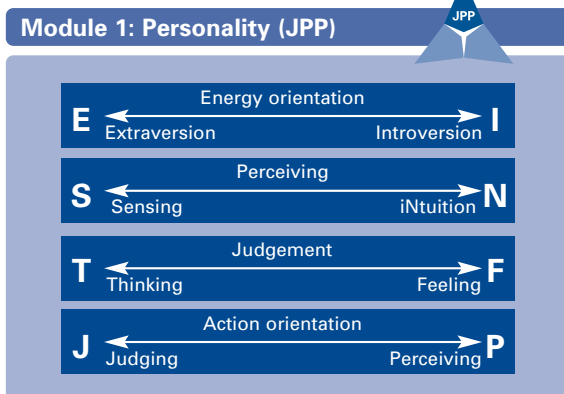
- In seminars or team workshops
- In coaching
- In management- or sales-potential-programs
- As 360-Degree-Feedback

The Procedure

- Personal password via Email.
- Online questionnaire
- Written report and one to one debrief



The Content



Module 3: Competencies Leadership (FSL) or Competencies Sales (FSS)

- 1 Goal Orientation**
- Define goals
 - Communicate goals
- 2 Ability to Innovate**
- Identify the need for innovation
 - Promote innovation
- 3 Ability to Motivate Others**
- Create an encouraging environment
 - Motivate ones self and others
- 4 Communication**
- Promote information flow and intercommunication
 - Seek dialogue
- 5 Ability to Work in a Team**
- Adjust to others
 - Show willingness to compromise
- 6 Conflict Moderation**
- Recognise conflict
 - Mediate, moderate, reconcile
- 7 Success Control**
- Maintain focus on results
 - Screen achievement of goals

- Personality**
- 1 Network Thinking Abilities
 - 2 Entrepreneurial Thinking
 - 3 Customer Orientation
 - 4 Stress Resistance
- Sales Communication**
- 5 Debate
 - 6 Presentation
 - 7 Secure Conclusion
 - 8 Customer Relations
- Self Management**
- 9 Self Learning
 - 10 Ability to Work in a Team
 - 11 Organization Skills
 - 12 Success Control

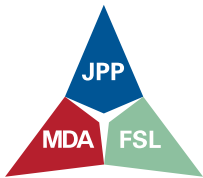
The three Versions of the Power-Potential-Profile® (PPP) in English and German

1. PPP Complete (Leadership or Sales): All modules with 360-Degree-Feedback
2. PPP Standard (Leadership or Sales): All modules without 360-Degree-Feedback
3. PPP Short (Personality, Leadership or Sales): only module 1 or only modul 3 with 360-Degree-Feedback

Power-Potential-Profile® offers you:

- triple feedback (Personality, Attitude, Competencies)
- a quick and deep impulse for development
- applicable for seminars, teams, potential programs and coaching
- also can be used for a 360-degree-feedback
- easy to use – simply fill in online

Power-Potential-Profile®



You can find a list of the licensed consultants and further information at
www.PowerPotentialProfile.com

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